

Aftermarket Solutions

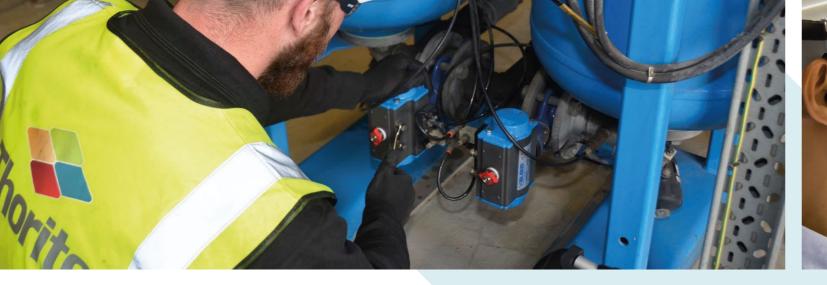
Enhancing Productivity



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Maintaining your compressor and vacuum plant at peak operating conditions ensures maximum performance, lower running costs, longer life with a substantially improved return on your investment.

We operate a range of service schemes designed to meet our customers' needs, from a periodic annual service to comprehensive schemes where we take full responsibility for the compressed air & vacuum plant, inclusive of full warranty and 24 hour breakdown cover. Peace of mind guaranteed.

We provide Service & Repair solutions, including the following:

- Rotary Vane, Screw and Piston Compressors
- Vacuum Pumps
- **Desiccant Dryers**
- **Refrigerant Dryers**
- **Oil/Water Separators**
- Ancillary Equipment
- **Filtration Equipment**
- Diaphragm Pumps
- **Oil Free Compressors**



Spare Parts Accessibility

We carry £1/2 million of genuine manufacturers spare parts, ex-stock which ensures fastest response time and minimum down-time.



Workshop Facilities

Full Workshop facilities with loading / off loading and testing facilities. Pick-up & delivery services also available.

COMPRESSED AIR SYSTEM AUDITS & SURVEYS

Air leakage is the single largest waste of compressed air. A 3mm diameter leak could cost your business over £2,000 per year, with potential for up to 40% of an unmanaged system's total air-usage being lost to leakage, whilst electricity costs continue to soar.

A comprehensive programme should be established to report leaks, enabling them to be repaired as soon as possible to minimise losses. Thorite offer a comprehensive compressed-air leak detection service, either as part of a full compressed air audit or simply as an air-leak reduction survey.

Thorite carry out compressed air-leak detection surveys in accordance with the latest ISO standard compressed air energy efficiency assessment ISO011011:2013

CUSTOMER CASE STUDIES

Leeds - Specialist Engineering Company Leakage cost: £6,700 Cost of repair: £2,115 Payback time: 4 months Savings: £4,585 year 1 (£6,700 thereafter)







West Yorkshire - Wire Drawing Business Leakage cost: £7,900 Cost of repair: £1,900 Payback time: **3 months** Savings: £6,000 year 1 (£7,900 thereafter)









AIR PURITY TESTING

Many industries require a clean air supply in their production lines or manufacturing sites and for some sectors, quality of the air supplied to breathing apparatus is crucial.

Thorite ensures that you will benefit from our engineering knowledge, developed from decades of air quality testing experience.

Thorite provide customers with fully certified air quality test reviews to EN12021:1998 and BS4275:1997, ensuring that production facilities are fully compliant with industry standards avoiding any unnecessary and costly production downtime.

BENEFITS OF AIR PURITY TESTING

- Air purity testing can be applied to any industry or appliance utilising compressed air
- Testing with the latest equipment ensures timely data collection, analysis and practical recommendations including preventative action and breakdown avoidance
- All testing is carried out in accordance with industry standards to ensure the highest safety levels are maintained at all times

GENUINE OEM SPARE PARTS

Thorite's focus is to provide you instant access to a wide range of OEM spare parts and associated consumables from around 70 world class brands, to keep your business-critical compressed air and vacuum equipment operating to its highest specification.

We hold large stocks of genuine, recommended OEM spare parts to guarantee the longevity of your equipment to minimise your production downtime. Our factory trained technicians and technical support teams are on hand to give you the best advice when choosing appropriate parts or service kits.

BENEFITS OF FITTING GENUINE OEM SPARE PARTS

- Manufacturer spare parts, when properly fitted will help maintain the reliability and long-running operation of your machinery
- Our highly experienced team of industry trained engineers are ready to assist you with the best specification and fitting guidelines for all your spare parts
- Large stocks of genuine spare parts are readily available to eliminate risk of operational disruption
- The installation of genuine OEM spare parts will reduce unexpected maintenance costs and production downtime

















INSTALLATION AND START-UP

Our team of highly trained Sales Engineers are available to give on-site advice and technical support from initial specification, ordering and installation - right through to servicing and maintenance.

Whilst we specify individual products, we specialise in offering total solutions to our customers which incorporates compressed air, pneumatics, fluid handling and electronic installations.

When choosing your fluid power equipment, Thorite can also take full responsibility for installing and testing on site to ensure that it is working to full capacity, allowing you to run your business without the added hassle. We can save customers time and money and take the pressure off you and your workforce.

During the installation process, Thorite engineers will provide a full on-site assessment, initial operator training and we can also work with your staff to ensure that our equipment is configured to how you need it in your production process.

Upon completion of installation and commissioning, we will provide you with a comprehensive installation report containing a full breakdown of procedures undertaken and advice given. After installation, we also provide our customers with an ongoing technical helpline, backed up with full maintenance spares availability and servicing.

Thorite can also provide more comprehensive technical training to enable your own staff to maintain your systems in peak working condition.

SERVICE AGREEMENTS

Thorite is committed to giving customer value right from initial purchase, through to offering managed preventative maintenance programmes, which aim to reduce production downtime and maximise your factory efficiency at every stage.

Thorite can provide you with a wide range of Service Agreement options to suit your plans from warranty options and maintenance schedules to 24-hour recovery and even shorter emergency response times.

Our integrated systems allow us to monitor and arrange a servicing and maintenance programme that suits you. We have detailed checklists for every stage which includes temperature, oil, voltage and component checks to keep your equipment running efficiently 24/7, for total peace of mind.

SERVICE AGREEMENT BENEFITS

- Detailed report provided on any work undertaken from a fully trained Thorite service engineer, giving full recommendations for improvement and full technical support.
- Fixed pricing and multiple-payment options available.
- Discounted prices on genuine spare parts and consumables.
- Air compressor and other equipment hire available as part of your agreement.
- Extended warranty packages are available on a wide range of products in addition to original manufacturer's warranty.
- Options for emergency 24-hour recovery and 4-hour response time.



WORKSHOP OVERHAUL

Thorite provides a comprehensive repair and overhaul service for all our ranges of fluid power equipment, which are approved by our partnered OEMs. Our service team works to stringent quality control standards and procedures to ensure that your equipment is fully restored to original manufacturers specifications.

Our workshop layout follows a specific process flow – receipt & pre-testing, strip-down & cleaning, re-assembly and testing to ensure that any overhaul follows our stringent quality control processes.

REPAIR & OVERHAUL BENEFITS

- All equipment is re-built to OEM performance specifications.
- Genuine OEM spare parts used to optimise equipment reliability.
- Extensive quality assessment procedures ensure that your remanufactured machinery is fully operable.
- Written report allows you to identify operational improvements.
- Standard 12-month warranty with an option to extend to our "Peace of Mind" Warranty programme.
- Overhauls can be scheduled around customer needs to minimise operational disruption.
- Option to hire temporary lease equipment ensures continuous operation of your production process

EXTENDED WARRANTY

Our extended warranties reduce your exposure to machine parts becoming defective after the standard warranty period, minimising breakdowns and unnecessary downtime.

Ensuring that customers maintain high levels of efficiency and guality output, our extended warranty packages help mitigate any exposure to high cost breakdowns and unnecessary downtime.

Our five-year warranty packages include access to 24-hour technical support, with the added assurance of temporary equipment back-up to safeguard your operations.

In the unlikely event of any part of your equipment becoming defective within the extended warranty period, it will be fully repaired by an authorised Thorite service engineer, where all completed work is documented, providing customers with comprehensive information and advice throughout.

EXTENDED WARRANTY BENEFITS

- Fast and convenient repairs using specialised tools and access to genuine OEM spare parts.
- Dedicated team of OEM-trained desk and field engineers on-hand to provide full. technical support and peace of mind.
- All breakdowns are covered after the end of the manufacturer's warranty.
- 2-hour response to breakdown calls guaranteed.
 - 24-hour support and compressor hire services as standard.
 - Fixed price servicing to support extended warranty agreements.
 - Maintenance costs can be managed with fixed-rate payments.

Why we're different

Thorite partners with over 100 world-class global brands, offering customers instant access to over £6 million of stock, available through:

- Our National Distribution Centre and our 10 sales and service centres, all offering a standard next-day service.

- Our website provides customers with complete access to business account facilities including pricing, ordering, promotional offers and stock availability.

 Our website also gives you instant access to over 30,000 products for any pneumatic or fluid power application.

To support our product brands and sales effort, we:

- Provide extensive product support for all our brands with our dedicated specialist engineering teams.

- Support you with a comprehensive range of services through our aftermarket teams - from service and repair, to system design and installation.

- Educate engineering teams with dedicated, practical, bespoke pneumatic and hydraulic training courses.

- Our dedicated Technical Solutions team is on-hand to give specialist advice on all of your fluid power applications.

Why choose Thorite?



Off the shelf stock at 11 Sales Centres



Online business account ordering



Expert advice and technical knowledge



Breakdown cover / service & repair



Bespoke training courses available



Specialist engineering system installations

🌐 thorite.co.uk 🛛 📞 0800 034 1041

Sales & Service Centres

BLACKBURN Unit 1, Forrest Street, Blackburn BB1 3BB Tel: 01254 679922 Email: blackburn@thorite.co.uk

BOLTON Raikes Lane Industrial Estate, Bolton, BL3 2NH Tel: 01204 362614 Email bolton@thorite.co.uk

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